REGIONAL GENERAL MANAGER

(Job Number 99-N6575)

Job Title: Regional General Manager

Company: Grocery Zone

Job Location: Oceanview, North Carolina

Job Status: Full Time

Job Description: The Regional General Manager fills a vital role at Grocery Zone by making himself/herself accountable for providing exceptional leadership for all stores and employees within the region, and setting the ideal example (based on Grocery Zone's principles and values) throughout the entire company, while ensuring forward, positive movement in sales, innovation, and customer satisfaction. To fulfill such responsibility, it is imperative that the Regional General Manager possess a thorough understanding of Grocery Zone, and be loyally dedicated to both its mission and its customers.

Requirements:

- 3-5 years retail experience (grocery preferred)
- 2+ years retail management experience
- 1+ years multi-store management experience preferred
- Thorough knowledge of Grocery Zone operations
- Bachelor's degree (preferably in business)
- Willingness and ability to travel for 65%-75% of job
- Proficiency with Microsoft Word, Excel
- Ability to prioritize well
- Excellent customer service skills
- Effective communication skills (written and verbal)
- Proven leadership ability
- Good decision-making / problem-solving skills
- Ability to motivate self and others

Responsibilities:

- Increasing productivity, efficiency, sales, and customer satisfaction
- Assuming ultimate accountability/responsibility for all stores within region
- Demonstrating Grocery Zone's principles and values
- Creating and overseeing financial aspects and goals for stores within region
- Collaborating with other managers and serving as liaison between managers and direct reports
- Implementing, ensuring, and following company standards, rules, and policies
- Performing significant amounts of travel among stores within region
- Providing a positive role model for employees
- Ensuring the highest standards in quality of merchandise and service at Grocery Zone